

“How Dry I Am”

Solutions for the Pharmaceutical Industry To Meet
the new NC Water Restrictions

Speakers:

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Nalco Company

Water Conservation Training

Conserve>>Re-Use>>Recycle



● Presented By: Nalco Company

● Dan Grzesik and Mauri Galey



Agenda

- Purpose, Process, Payoff
- Some Quick Basics
- Cooling Towers
- Closed Loops
- Steam Systems
- Reclaim Water
 - Municipal
 - Industrial or Waste Water
- Other Areas – irrigation, domestic



Purpose, Process, Payoff

● Purpose

- To provide ideas and potential paybacks for various water conservation and reclaim ideas

● Process

- Review water and energy consumption basics
- Review impact of water use ideas at towers, closed loops, steam boilers and other areas

● Payoff

- Leave with and understanding of where one stands with respect to conservation

Reclaim and other streams

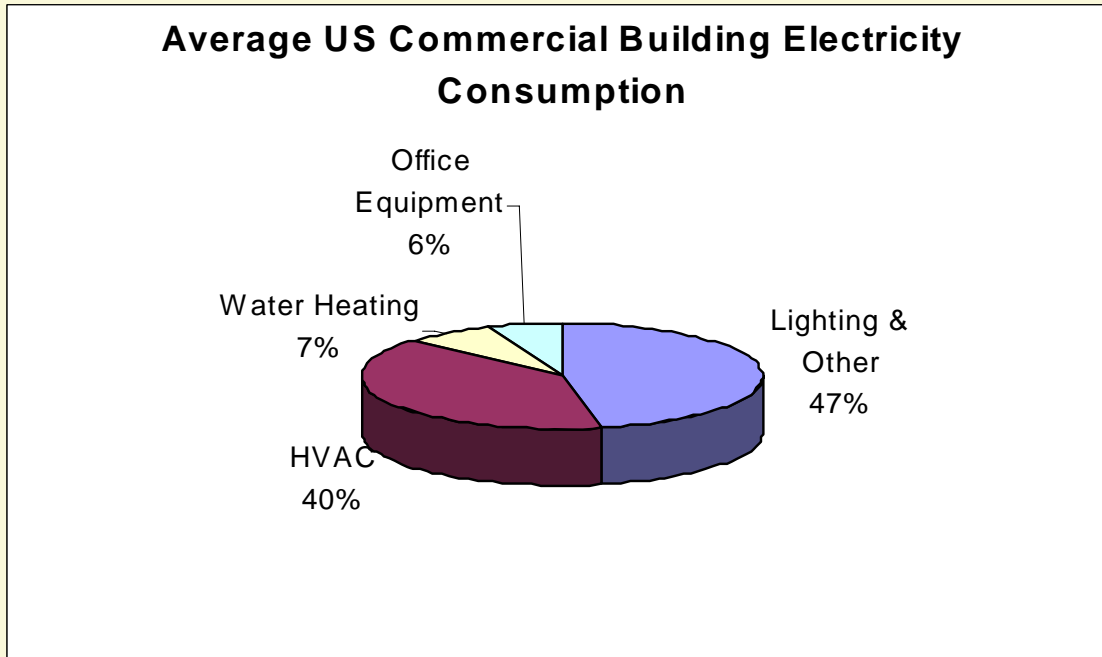
How do various streams compare to city make up?

Stream	Microbiological	Corrosion	Scale	Fouling
RO Reject Softened prior to RO	H Generally no chlorine in stream	H Softened, elevated Cl, SO4	H Elevated CO3, HCO3	S to L Prefilters
RO Permeate Softened (Wifi)	H No chlorine	H Softened, no HCO3, CO3	L Pure water	L Prefilters
RO Reject PH adjusted	H	H Elevated Cl, SO4	H Elevated Ca, Mg	L Prefilters
Municipal Reclaim	H This can be mediated w chlorine, UV	H Elevated Cl, SO4	H Generally higher anions	H Due to suspended solids
Well Water Limestone basis	S Some have down hole chlorination	S	H Limestone = Ca, CO3 May have SiO2	S to L

H = higher chance for issues, S = same chance for issues, L = lower chance for issues

City water in the triangle is moderate with respect to hardness, alkalinity, silica and other key components. We can often run 6 to 10 cycles without pH control.

Water and Energy Basics



- Here we see what we do to conserve water must no offset the HVAC or cooling bill

Water and Energy Basics

Make Up Water (Gallons/Year)

Tonnage	Cycles of Concentration				
	1.1	1.5	2	3	4
50	6,859,080	2,057,724	1,371,816	1,028,862	914,544
100	13,718,160	4,115,448	2,743,632	2,057,724	1,829,088
200	27,436,320	8,230,896	5,487,264	4,115,448	3,658,176
500	68,590,800	20,577,240	13,718,160	10,288,620	9,145,440
1000	137,181,600	41,154,480	27,436,320	20,577,240	18,290,880
2000	274,363,200	82,308,960	54,872,640	41,154,480	36,581,760

Energy Increase from Condenser Evaporator Scale

\$/kWH	0.01 inches	0.02 inches	0.03 inches	0.04 inches	0.05 inches
	causes +10%	causes +20%	causes 30%	causes +40%	causes +50%
\$0.04	\$10,512	\$21,024	\$31,536	\$42,048	\$52,560
\$0.06	\$15,768	\$31,536	\$47,304	\$63,072	\$78,840
\$0.08	\$21,024	\$42,048	\$63,072	\$84,096	\$105,120
\$0.10	\$26,280	\$51,060	\$78,840	\$102,120	\$131,400

Calculations based on 0.6 kW/ton, 500 tons, 24 hour/day, 365 day/year operations.

- Cycles of Concentration = make up use/blowdown use
 - You may often use system conductivity divided by make up conductivity
- Deposits in machines, condensers or boilers increase energy consumption

Cooling Towers

Some Notes

- Often the biggest consumer of water in the physical plant
- They dissipate heat via evaporation
- Save water in proportion to load vs. once through
- E in gpm =
 - $(\text{tons}) \times 3 \times (\Delta T) \times 0.001$
 - $MU = E + (cc/cc - 1)$



Conserving Water by Cycling Up

Cycles: example 6

● Cycle up to save water

- Evaporation rate is determined by load
- Cycles impact mu

● Tower cond. = 900
make up cond. 150

● Over cycling creates scale

MU = 6 gpm →

At 3 = 7.5

Evap = 5 gpm at 3 cycles=5



BD = 1 gpm

At 3 = 2.5



Indices

Langelier Saturation Index

$$\text{LSI} = \text{pH} - \text{pH}_s$$

$\text{LSI} > 0$, water has scaling tendencies

Ryznar Stability Index

$$\text{RI} = 2\text{pH}_s - \text{pH}$$

$\text{RI} > 6$, corrosive

$\text{RI} < 6$, scaling

These can give you an idea of the water's usability.

If you do not understand these you will this:

We do not want this, scaled systems are not energy efficient,
biofouled systems are even less efficient



Step 1 Equipment - Track

Make up meter

- Records water used
- May allow for evaporation credits

Why would we also meter
blow down?



How much water do
you use each day ?

Step 1 Equipment - Track

Blow Down Solenoid

- discharges saturated water to prevent scale



Step 2 – Automate start to cycle up

Open loop

Conductivity Controller

(TDS = total dissolved solids)

- Controls Conductivity
- Records data
- Feeds biocide
- Interlocked with flow
- Can be integrated with BES



Step 2 – Automate start to cycle up

Open loop

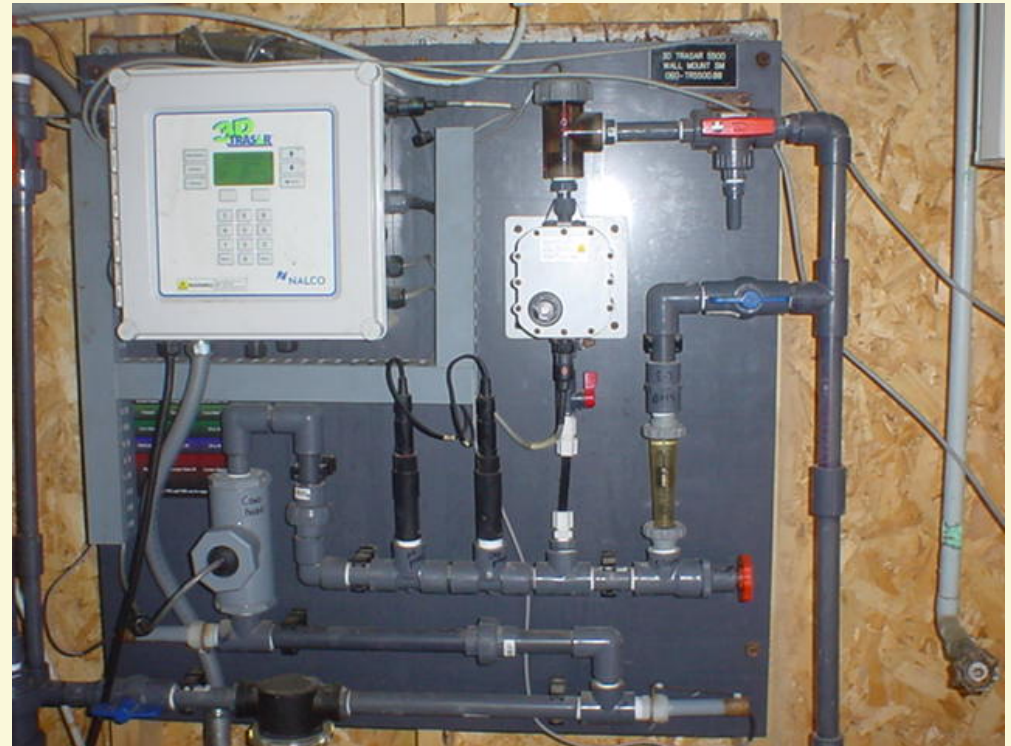
DON'T FORGET THE
Chemistry



Step 3 – start to optimize: with 24 by 7 Control



10 years ago 24/7 controllers were \$20k



Today 24/7 controllers are < \$10k – and they do more!



Conductivity, TDS, variation

- Conductivity is micromhos or micro siemens/cm
- TDS is total dissolved solids
 - They vary from each other, it is not linear
 - What is in the water can be equally important to how much
- Different Sources incoming may require different set-points
 - One can monitor incoming and adjust
- High conservation, re-use and recycle systems can require
 - Different seasonal settings

Mechanical items to reduce and monitor water consumption:

high efficiency fill
drift eliminators
meter make up and blowdown
plume recovery

Operational items on the water side to reduce water consumption from the water treatment perspective:

Use automatic controllers to ensure tower cycles in proportion to load, 3-4 cycles
Use current chemistry to gain 5 to 7 cycles
Use high stress polymers 24/7 control to press cycles up

Train plant personell to understand targets	Recapture streams from other areas
Utilize logs and trends to ensure consistency	Advanced filtration techniques

TOWER	cycles of concentration		Evaporation	Make up	Blowdown	PPM Inhibitor	Tons on line	
base line	4	Gallons/year	11826000	15768000	3942000	100	750	
		Gallons/day	32400	43200	10800			
	GPM	GPM	23	30	8			
automated	6	Gallons/year	11826000	14191200	2365200	100	750	
		Gallons/day	32400	38880	6480			
	GPM	GPM	23	27	5			
best practice	10	Gallons/year	11826000	13140000	1314000	100	750	
		Gallons/day	32400	36000	3600			
	GPM	GPM	23	25	3			
Payback	cycles						Savings in gallons	
base line	4	Gallons per year on a generic program					15768000	
automated	6	Gallons per year on a technically correct program					14191200	1576800
best practice	10	Gallons per year on a Top Shelf program like yours					13140000	2628000

Ideas to Cycle Up

Some Details

TOWER	cycles of concentration		Evaporation	Make up	Blowdown	PPM Inhibitor	Tons on line		
base line	4	Gallons/year	11826000	15768000	3942000	100	750		
		Gallons/day	32400	43200	10800				
	GPM	GPM	23	30	8				
automated	6	Gallons/year	11826000	14191200	2365200	100	750		
		Gallons/day	32400	38880	6480				
	GPM	GPM	23	27	5				
best practice	10	Gallons/year	11826000	13140000	1314000	100	750		
		Gallons/day	32400	36000	3600				
	GPM	GPM	23	25	3				
								Savings	
Payback	cycles							in gallons	
base line	4	Gallons per year on a generic program						15768000	
automated	6	Gallons per year on a technically correct program						14191200	1576800
best practice	10	Gallons per year on a Top Shelf program like yours						13140000	2628000

NOTE: 2 gpm stream equals to 1051200 gp/year saved

Know the gains you made and do not reduce them to add make up sources

Some Details vs. Households

<i>Data from the Raleigh N and O, taken from Handbook of Water Conservation, Amy Vickers</i>						
<i>Typical single-family home: Standard vs Efficient</i>						
	STD GL/Day	Eff GL/Day	Percent Savings	Annual Household Numbers		
Showers	11.6	8.8		Days in year	365	
Clothes Washing	15	10		Gallons per day STD	69.3	
Dishwasher	1	0.7		Monthly GL STD	2079	
Toilets	18.5	5.2		Gallons per day EFF	42.3	
Faucets	10.9	10.8		Monthly GL EFF	1269	
Other	12.3	6.8		Daily Savings GL	27	
TOTAL	69.3	42.3		Monthly Savings GL	810	
Savings	0	27	39%	Annual Savings GL	9855	
NOTE:	2 gpm stream equals to		1051200	gp/year saved		

TOTAL You are saving by currently applying best available technology and practices >>> 21024000 gallons per year	Using the data in the Handbook of Water Use and Conservation, we are saving about 843 households worth of water per yr
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Drought Recovery Ideas: reclaim and recycle

Recovering Water Streams							
	Roof Drains	provide water only during rain and just after				Length	100
		the amount you recover can be calculated in cubic feet				Width	200
		= $(\text{surface area} \times \text{inches rain})/12$				inches of rain	2
		=multiply by 7.5 to convert to gallons				Cu FT	3333
		be sure to use a tank and the available volume of the				GL	25000
		tower to minimize water storage investment					
	Airhand. Cond.	provide water during the heat and humidity of summer					
		water is cold, pure, and if coils are clean it is clean					
		may require biocide in storage tank					
		can be calculated from air handler capacity and conditions					
		be sure to check chemistry and not use too much condensate as make up					
	RO Reject	provide use for the "reject stream"					
		how much you can use depends on the quality of the effluent					
		chemistry change may be needed to protect tower loop equipment					
	Rinse Waters	Rinse water from demin processes, softeners, etc.					
	Reclaim Water	Municipal Reclaim and Industrial or WW reclaim					
	Advanced Filtration	can require an investment up front, may be able to get as water service contract					
	Clarifier/RO	can recover up to 10% of make volume					
	Softener	expect \$8 to \$14 per 1,000 gallons recovered					
	ETC						

Closed Loops

Closed loops generally are not big water users in a plant.		
Closed loops generally do not make up more than 10% of their volume.		
Make up meters and proper testing confirm loop is not leaking.		
Clean efficient closed loops ensure maximum heat transfer and thus minimized energy and water consumption to do the job.		

Examples: chilled loop, hot loop

NOTE: 2 gpm stream equals to 1051200 gp/year saved

Step 1 Equipment Track

- MU METER ENSURES $\leq 10\%$ ANNUAL MU



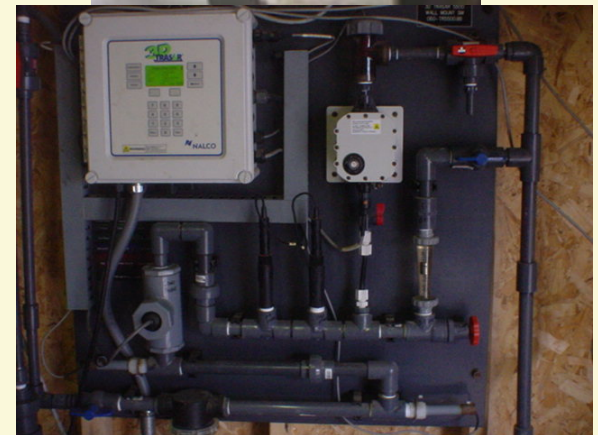
Step 2 Equipment Automate

Pot Feeder

- Used for chemical additions
- Can be used for filtration
- Water in at bottom out at top

Direct Injection

- Direct injection can be set up for large loops – via meter or on line controller



Step 3 Optimize

NOTE: 2 gpm stream equals to 1051200 gp/year saved

The biggest enemy of closed loops is unfound leaks:

60 gph is 1gpm or 10,080 gl/week

40,320 gl per month

483,840 gl per year

Recall household average of 2079 per month

Steam Systems

- Steam investment
 - \$14 per 1MM lbs or more
 - Condensate 180 BTUs / LB
- Heat water with a fuel source to create steam
 - Natural gas
 - Coal
 - Wood chips
 - Steam from another unit



Steam boilers can be large users of water if the steam generated is not returned as condensate.
Steam boiler steam demand is driven by the system load.

Step 1 Equipment Track

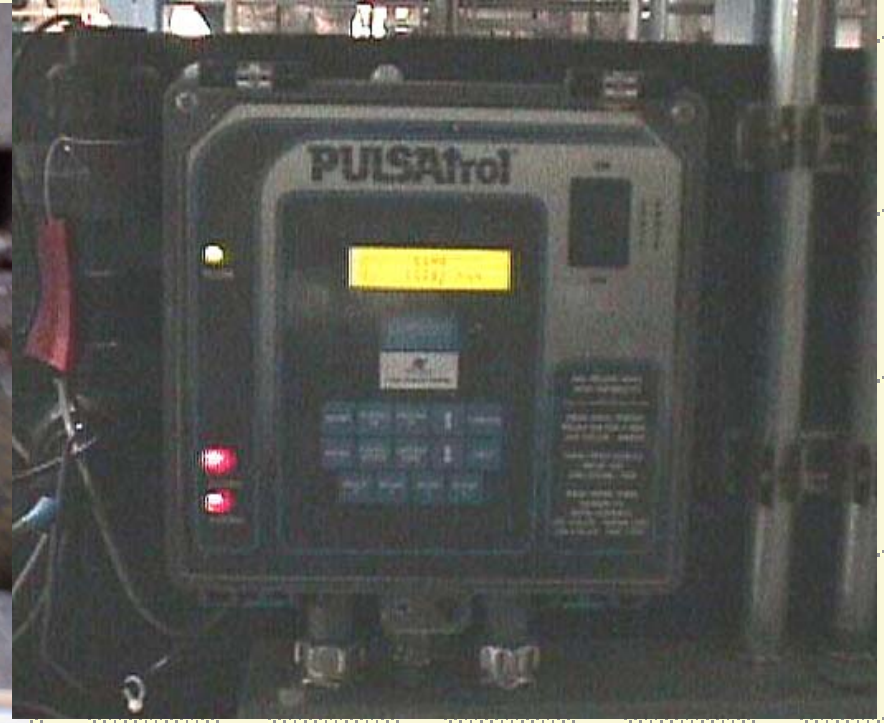
Tracking

Make up water to the
loop

Steam produced by
the steam gen units



Step 2 Equipment - Automate



This can be as simple as pumps and controllers

Step 3 Equipment - Optimize

24 by 7 Automation is now available for boilers chemistry too.



Ideas to Cycle Up

Mechanical items to reduce water consumption					Pretreat water to allow cycles in the boiler
					softeners remove hardness allow up to 50 cycles
					Demineralizations schemes remove most all minerals
					and allow up to ~100 cycles
					Returning maximum condensate directly reduces fuel
					water and chemical per 1000 lbs of steam
Operation items to reduce water consumption					Use need valves or orifice to steady surface blow down
from the water treatment perspective:					rates, utilizing bottom blow to control mud
					Move from precipitating programs like PO ₄ to all
					polymer programs to move from ~25 to ~50 cycles
					this reduces blowdown by 50% from 4 to 2 percent
					Thus reducing make up same amount
					Maximize condensate return as each percent gained
					directly reduces make up

Drought Recovery Ideas

Cycling Up									
		Assuming	11,000	pounds per hour of steam, moving from 25 to 50 cycles reduces					
				water consumption by	225831	gallons per year			
Increasing cond rtn		Assuming	11,000	pounds per hour of steam, moving from 65 to 80% condensate return					
				water consumption by	1919566	gallons per year			
RO/Demin		This process can reduce blowdown from 2% to 1% reducing make up by the same amount if you are already at 50 cycles. If you are limited to 25 cycles by water chemistry, RO/Demin can reduce blowdown from 4% to 1%.							
Capture Streams		Rinse down water from softeners can often be routed to towers							
		Rinse down water from demins can often be routed to towers							
		Reject water from RO's can often be routed to towers							
		Wifi water, and high purity waste streams can be routed to boilers							



Municipal Reclaim and other streams

Where do we begin?

- Traditional Water Treatment is designed to
 - Preserve Capital
 - Microbiological control
 - Corrosion control
 - Minimize Energy
 - Microbiological control
 - Scale control
 - Corrosion control
 - Minimize Water
 - Cycle up
 - Other conservation efforts
- Risk Minimization or Air and Water Hygiene is designed to
 - Prevent Pathogen Proliferation

We are going to focus on traditional first.

Reclaim and other streams

How do various streams compare to city make up?

Stream	Microbiological	Corrosion	Scale	Fouling
RO Reject Softened prior to RO	H Generally no chlorine in stream	H Softened, elevated Cl, SO4	H Elevated CO3, HCO3	S to L Prefilters
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RO Reject PH adjusted	H	H Elevated Cl, SO4	H Elevated Ca, Mg	L Prefilters
Municipal Reclaim	H This can be mediated w chlorine, UV	H Elevated Cl, SO4	H Generally higher anions	H Due to suspended solids
Well Water Limestone basis	S Some have down hole chlorination	S	H Limestone = Ca, CO3 May have SiO2	S to L

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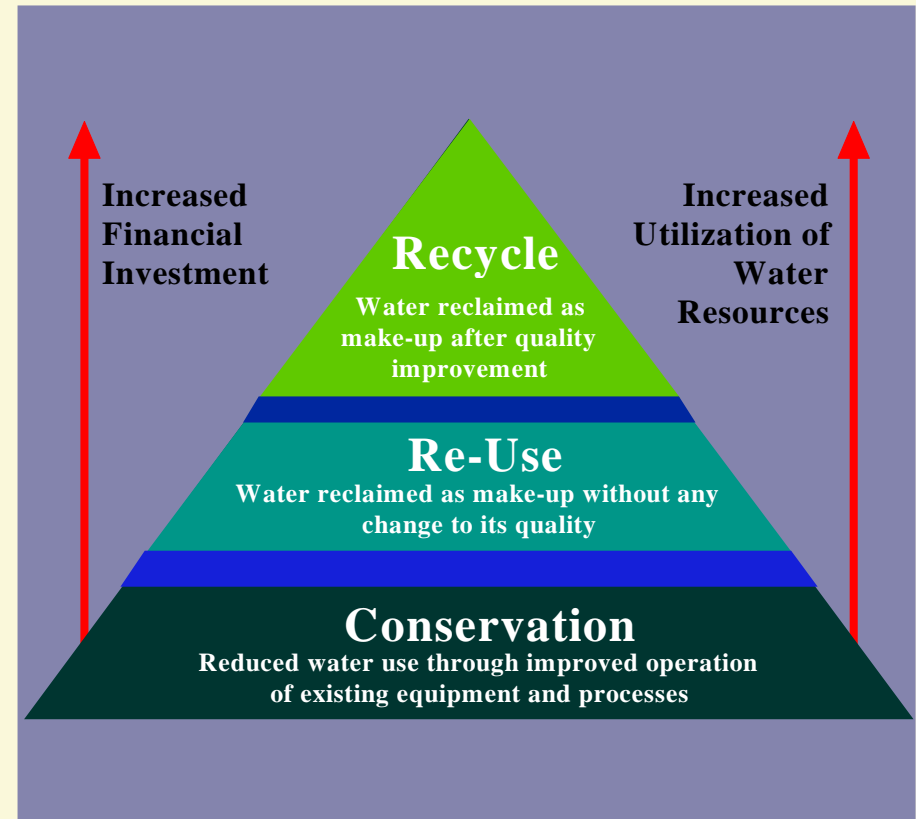
City water in the triangle is moderate with respect to hardness, alkalinity, silica and other key components. We can often run 6 to 10 cycles without pH control.

Things to look for in reclaim and other streams

	Target spec			2006	2007	Tower		
	used for	city water	Desirable	muni	muni	Target		
	city mu	quality	Wastewater	reclaim	reclaim	on Reclaim		
	current	2007	from literature	ave	ave			
Element of Interest								
Aluminum (Al)		<0.1	*<0.1	ND	ND			
Total Hardness (CaCO3)		29		38	49			
Calcium (CaCO3)	22	19	<200	34	34	<1000		
Copper (Cu)		0.15	<1.0	ND	ND			
Iron (Fe)		0.11	<1.0	ND	0.072	<3		
Magnesium (CaCO3)	14	10		6.4	14.75			
Sodium (Na)	39	18		110	80.63			
Phosphorus (PO4) total		1.4	<5.0	0.41	0.3			
Phosphorus (PO4) ortho		0.9		0.26				
Silica (SiO2)	15	14	<30	16	10.48	<150 - 300 w SiO2 disp		
Sulfur (SO4)								
Nitrite (NO2)		<0.20		0.31	ND			
Chloride (CaCO3)	16	16		63	71.25			
Chloride as Cl		11		45	50.75	<400, or 500 to 750		
Nitrate (CaCO3)		0.87			61.38	depending on metallurgy		
Sulfate (CaCO3)	21	28		68	97.63			
Sulfate as SO4		27		65	93.5	<1000		
Bicarbonate (CaCO3)	38	23	<200		22.71			
Carbon dioxide free	5							
pH		7.5**		8.1	7.28			
Conductivity (mmhos/cm)		150	<1500	660	581	<6000		
Conductivity treated limit								
Free Chlorine								
Residual Chlorine PPM								
Ammonia (NH3)		0.055	<1.0	ND	0.526			
Suspended Solids		<1.5	<10	ND	ND			
Alkalinity (CaCO3)		23		161	21.86			
Manganese (Mn)		<0.01	*<0.05	ND	0.096			
Zinc		0.38		ND	0.053			
Total Organic Carbon		<2.0	<50	7.2	6.96			
Oils/grease			<10					
NOTES:								
desirable waste water guidelines taken from "Consevation Wastewater reuse for Ind Cooling Water Systems, Puckorius								

Steps to Evaluate Streams

- Analyze the sample
- Model the water against the application
- Balance the results versus the investment to make it work
- If \$ are large test the results in a pilot application



Steps to Evaluate Streams

1.) Analyze the water – determine key constituents

Performance – Al, Ca, Cu, Fe, Mn
 PO4, SiO2, HCO3, NH3
 Conductivity, Suspended Solids
 TOC, Oils, Grease

Risk – fecal ecoli, other pathogens

ONDEO Analytical Resources
 ONDEO Halco Center, Naperville, Illinois 60563-1198
 Phone: (630) 309-2316, Fax: (630) 309-2346, Analytical.Lab.Support@ONDEO-Halco.com

University of North Carolina - Chapel Hill
 Chapel Hill, NC (USA)
 Sample Method: Induct
 SAP Index Number: 100807

Sample Number: 200120413
 Date Sampled: 8-Nov-2003
 Date Received: 10-Nov-2003
 Date Completed: 16-Nov-2003

Microbiological Analysis Report

Physical Appearance: Coliform Liquid with Slight Flac

Aerobic Bacteria

Total Count	2000000 CFU/ml
Moraxella	<100 CFU/ml
Branched Bacteria	<100 CFU/ml
Pigmented Bacteria	40000 CFU/ml
Pseudomonas	8000 CFU/ml

Anaerobic Bacteria

Sulfur Producing Bacteria	70 CFU/ml
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Fungi

Molds	40 CFU/ml
Yeasts	300 CFU/ml

Microscopy

Iron Filamentous Bacteria - Sphaerotilus	Not Detected
Iron Bacteria - Gallionella	Not Detected
Filamentous Bacteria - Beggiatoa	Not Detected
Filamentous Bacteria - Other Types	Very Few
Algae Filamentous	Not Detected
Algae Non-Filamentous	Not Detected
Diatoms	Not Detected

Microscopy (Other)

Paramecia	3 Moderate
Fungal Filamentous	Very Few
Yeast Cells	Very Few
Coliforms Cystoids	Very Few
Coliforms Petrioids	3 Moderate

Other

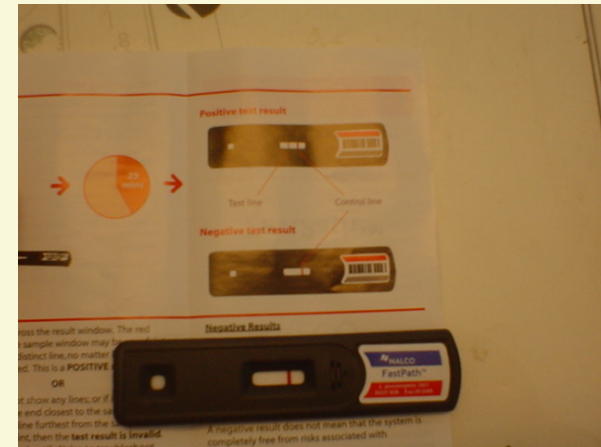
Comments	None
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Authorized by: Larissa L. Burch
 Page 1 of 1

Example of differential bio



Example of Fastpath Legionella SRG1 >>



Steps to Evaluate Streams

2.) Model the water against the application:

Mechanical (metallurgy, flows) Around your limits
 Operational (temperatures, intermittent) >>> (Corrosion rates)>>>Solution
 Chemical (PO4, Metals, PSO, azoles) (Traditional or Risk Mgmt)

Mechanical

Performance

Protect the investment

	Excellent	Good	Un-Acceptable
Mild Steel Corrosion Rates	<2	<5	>10*
Copper Corrosion Rates	<0.1	<0.2	>0.5

*Depends on pipe size, thickness and location too
 Will the stream be on a shell side or the tube side
Risk – Location near susceptible population?

Operational

Performance – max bulk water temps, max skin temps, flow rates below 2ft/sec
 are higher potential for failure

Risk – Has a Risk Assessment been done?
 Is on site Legionella Testing done?
 Is remediation plan in place?

Chemical

Performance – Any discharge restrictions? Metals, PO4, pH
Risk – Are biocides registered for their uses





Steps to Evaluate Streams

3.) Balance versus the investment to make it work

Performance – Calculate the \$/1000 saved vs. the investment
Good will

Risk – Will additional treatments be required?

Steps to Evaluate Streams

4.) Test via a pilot cooling system, a wastewater simulator or a pilot boiler

This can ensure success and provide peace of mind especially when the dollars get large

Again – most water treatment programs are set up to provide performance. Things like maximizing cycles, maintaining clean heat exchangers and protecting equipment. Risk Management requires a plan, documentation and agreed to actions.

Active or soon to be Municipal Waste Water Applications

Cary, OWASA

Raleigh, Durham



Water for pilot scale evaluation

Others?

From a water treatment perspective here are some other "out of the box" ideas that can help

TOWER Where large air handling units are making condensate, capture that water and use as tower make up
 An extreme application is taking "microfiltration" to in essence capture blowdown and using the principles of reverse osmosis reduce BD by 75% and return this filtrate to the tower

Here are some things we have seen. Please note application may create an issue in other areas:

Reduce or eliminate irrigation	No flush urinals(est savings 40kg/ /yr)
Turn off drinking fountains and ice machines	low flush toilets (1.0gl/per), two position flush toilets
Move all cafeteria items to disposable	Use wastewater, foundation drains, roof drains as system make up
Reduce outside air intake to reduce load	Reduce or eliminate humidification
Use low flow shower heads and or eliminate on site showering	
Increase all summer temperature set points 2 to 4 degrees to reduce load	www.flushmate.com 866.873.1391
Decrease all winter temperature set points 2 to 4 degrees to reduce load	

We are often asked how to these measures compare to what an individual can do?

Data from the Raleigh N and O, taken from Handbook of Water Conservation, Amy Vickers

Typical single-family home: Standard vs Efficient

	STD GL/Day	Eff GL/Day	Percent Savings	Annual Household Numbers
Showers	11.6	8.8		Days in year 365
Clothes Washing	15	10		Gallons per day STD 69.3
Dishwasher	1	0.7		Monthly GL STD 2079
Toilets	18.5	5.2		Gallons per day EFF 42.3
Faucets	10.9	10.8		Monthly GL EFF 1269
Other	12.3	6.8		Daily Savings GL 27
TOTAL	69.3	42.3		Monthly Savings GL 810
Savings	0	27	39%	Annual Savings GL 9855

NOTE: 2 gpm stream equals to 1051200 gp/year saved

In the End:

Conclusions

Know where you are with respect to industry standards

Capture low hanging fruit and document it annually

Evaluate advanced options versus payback

Take the best actions first

Look for 2 for 1 Optimization!

Take action get two benefits.